

Eclat Textile Co., Ltd.

2026 Q3 Investor Conference

November 2026

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- **The company has not released financial forecasts, but any explanations in this presentation regarding the company's financial, business, and Q&A may differ from actual future results if they involve the company's views on future operations and industry development. The causes of these discrepancies may include changes in market demand, price fluctuations, competitive behavior, international economic conditions, exchange rate fluctuations, upstream and downstream supply chains, and other risk factors beyond our company's control.**

- **The outlook for the future in this presentation reflects the company's view of the future to date. If there are any changes or adjustments to these views in the future, the company is not responsible for any reminders or updates at any time.**

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Contents

- Company Profile
- Competitive Advantage
- Global Layout
- Main Products
- Financial Overview
- Q&A





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Company Profile

- **Established** — November 28, 1977
- **Capital** — NT$ 2,744 million (US$ 91 million)
- **Chairman** — Mr. Shu-Wen Wang
- **Group employees** — 1,900 in Taiwan; 17,000 overseas
- **Status** — IPO in Taiwan Stock Market, 2001 (TWSE: 1476)
- **Main products** — Provide the vertical integration supply chain including knitting, dyeing, finishing, and garment making.
  Specialize in functional elastic circular knitting fabrics and garments for performance and sportswear.

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Competitive Advantage

- **Global strategy to shorten the lead-time and strengthen competition.**
- **R&D Technicians attend to the task to provide more than 3,000 new fabrics per year.**
- **Quick response to produce 400 pieces of sample per day.**
- **Deeply collaborative development with the first-tier international brand and built up a strategy partner relationship with our customers.**
- **Advantage of production economies of scale and vertical integration.**

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Global Strategy

- **Headquarters** — **New Taipei City, Taiwan**
- **Fabric mill bases** — **Taiwan, Vietnam – 2 locations in total**
- **Garment factories** — **Vietnam, Indonesia, Cambodia, Lesotho, China – 18 in total**



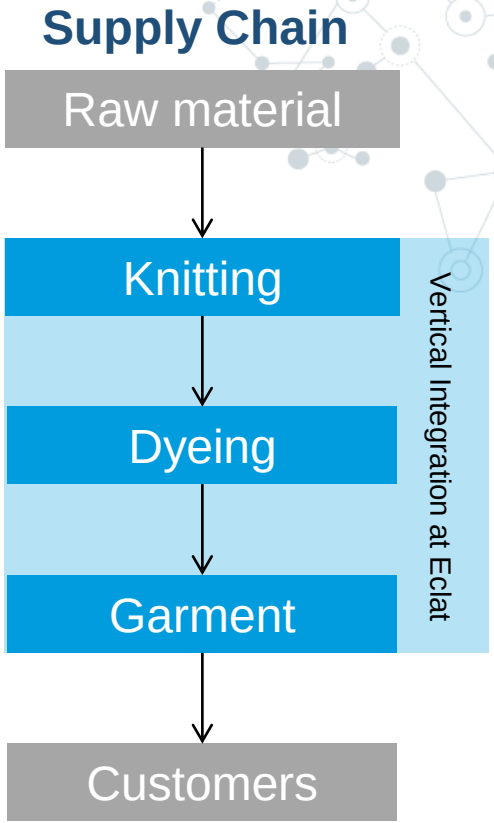


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Vertical Integration

- **Fabric mill** — Monthly capacity 15,000,000 yards
  Taiwan: 8,000,000 yards/month
  Vietnam: 7,000,000 yards/month

- **Garment factories** — Monthly capacity 13,450,000 pieces
  1. Own factories: 8,400,000 pieces/month
     Vietnam: Eclat Textile Co., Ltd. (Vietnam)
     Colltex Garment Mfy Co., Ltd. (VN)
     E-Top (Vietnam) Co., Ltd.
     Tai-Yuan Garments Co., Ltd.
     Indonesia: PT Eclat Textile International
     Cambodia: Eclat Textile (Cambodia) Co., Ltd.
  2. Sub-contractors: 5,050,000 pieces/month



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Fabric Products

Eclon® - Developed by Eclat



It feels and looks like natural cotton, also permeable to air and soft. It provides unlimited possibilities for new creations in fashion design, including T-shirts, tight clothes, dresses, aerobic outfits, etc.

Body Care® - Functional series



Moisture Management, Anti-bacterial function, High compression, Lycra sport, Anti-pilling, UV-cut, 3X dry .

X-POLE ® - Cooling / Outdoor series



Thermal control, warm & cool, Water proof & breathable, Lightweight knitting, Wind block knitting, Knitting lamination, Anti-snagging, UV-cut.

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Garment Products

Performance
Made with eco-friendly materials, organic and recycled polyester.





Non- sew and welding
Production sites based in both Taiwan and Vietnam.





Athleisure
Multi-function sportswear from gym to street styles.





Seamless
Design for comfort, with added function and value.





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Customer Collaboration

Integrated ODM process



1. Design research



2. Fabric development



3. Design sketch for brands



4. End product

Design sketch for yoga



Design sketch for training



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Quality Control

Four certified laboratories







International certification



Bluesign



ISO 14001



NIKE

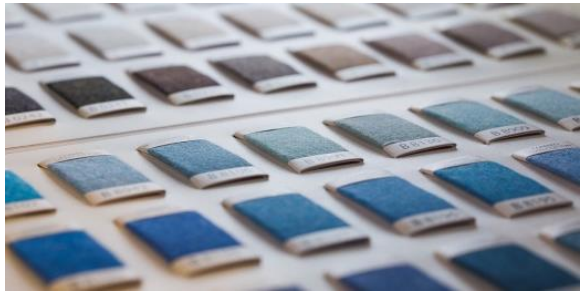


ADIDAS

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Product Creative Center (P.C.C.)

P.C.C. - One-stop service that shortens development time and enables customized design



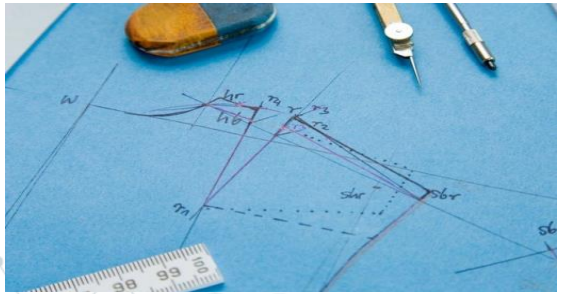
1. Raw material - yarn



2. Fabric development



3. Customized product design



4. Pattern making



5. Sampling - sewing



6. Sampling - quality check

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Comprehensive Income – 2026 Q3 vs 2025 Q3

Expressed in Thousands of NTD

Item	2026 Q3		2025 Q3		Diff.	
	Amount	%	Amount	%	Amount	%
Operating revenue	10,571,806	100.00	9,633,426	100.00	938,380	9.74
Operating costs	7,275,366	68.82	6,872,309	71.34	403,057	5.86
Gross profit from operations	**3,296,440**	**31.18**	**2,761,117**	**28.66**	**535,323**	**19.39**
Operating expenses						
Selling expenses	580,972	5.50	470,193	4.88	110,779	23.56
Administrative expenses	463,942	4.39	404,572	4.20	59,370	14.67
Research and development expenses	64,014	0.61	45,990	0.48	18,024	39.19
Total operating expenses	1,108,928	10.49	920,755	9.56	188,173	20.44
Net operating income	**2,187,512**	**20.69**	**1,840,362**	**19.10**	**347,150**	**18.86**
Non-operating income and expenses						
Other income	7,890	0.07	8,042	0.08	(152)	(1.89)
Other gains and losses, net	17,448	0.17	219,721	2.28	(202,273)	(92.06)
Finance costs	(20,232)	(0.19)	(11,460)	(0.12)	(8,772)	(76.54)
Interest income	38,126	0.36	32,134	0.33	5,992	18.65
Subtotal	43,232	0.41	248,437	2.58	(205,205)	(82.60)
Income before income tax	**2,230,744**	**21.10**	**2,088,799**	**21.68**	**141,945**	**6.80**
Less: Tax expenses	486,578	4.60	436,416	4.53	50,162	11.49
Profit	**1,744,166**	**16.50**	**1,652,383**	**17.15**	**91,783**	**5.55**
Earnings per share (in dollars)	**6.36**		**6.02**		**0.34**	**5.65**

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Comprehensive Income – 2026 9M vs 2025 9M

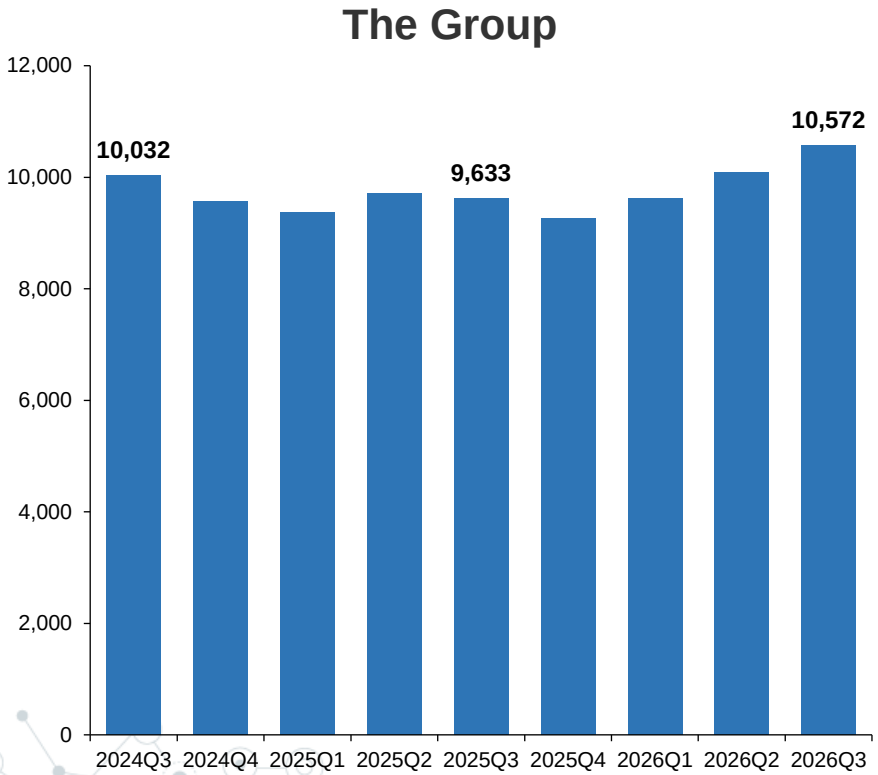
Expressed in Thousands of NTD

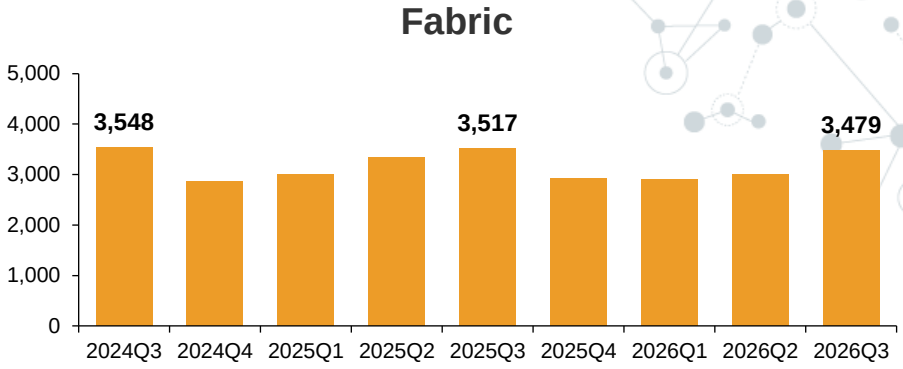
Item	2026 9M		2025 9M		Diff.	
	Amount	%	Amount	%	Amount	%
Operating revenue	30,278,680	100.00	28,725,625	100.00	1,553,055	5.41
Operating costs	20,860,629	68.90	20,640,448	71.85	220,181	1.07
Gross profit from operations	**9,418,051**	**31.10**	**8,085,177**	**28.15**	**1,332,874**	**16.49**
Operating expenses						
Selling expenses	1,586,006	5.24	1,394,818	4.86	191,188	13.71
Administrative expenses	1,343,442	4.44	1,242,147	4.32	101,295	8.15
Research and development expenses	171,261	0.57	131,536	0.46	39,725	30.20
Total operating expenses	3,100,709	10.24	2,768,501	9.64	332,208	12.00
Net operating income	**6,317,342**	**20.86**	**5,316,676**	**18.51**	**1,000,666**	**18.82**
Non-operating income and expenses						
Other income	24,107	0.08	24,184	0.08	(77)	(0.32)
Other gains and losses, net	113,368	0.37	(397,633)	(1.38)	511,001	128.51
Finance costs	(55,395)	(0.18)	(57,657)	(0.20)	2,262	3.92
Interest income	130,780	0.43	119,845	0.42	10,935	9.12
Subtotal	212,860	0.70	(311,261)	(1.08)	524,121	168.39
Income before income tax	**6,530,202**	**21.57**	**5,005,415**	**17.42**	**1,524,787**	**30.46**
Less: Tax expenses	1,398,610	4.62	1,072,458	3.73	326,152	30.41
Profit	**5,131,592**	**16.95**	**3,932,957**	**13.69**	**1,198,635**	**30.48**
Earnings per share (in dollars)	**18.70**		**14.33**		**4.37**	**30.50**

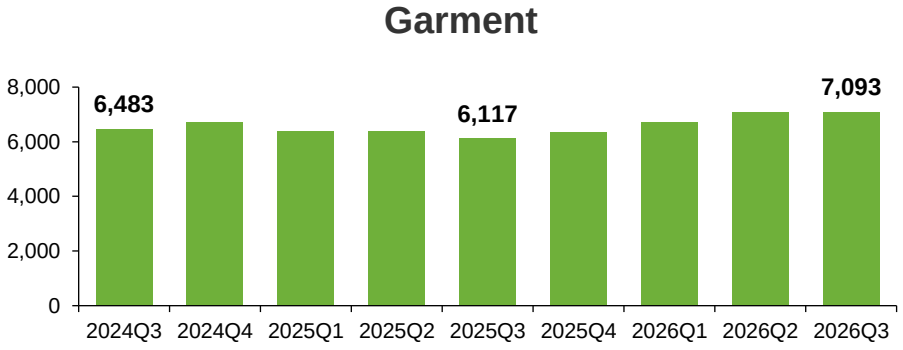
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Sales Revenue – Quarterly

Unit: NT$1 million





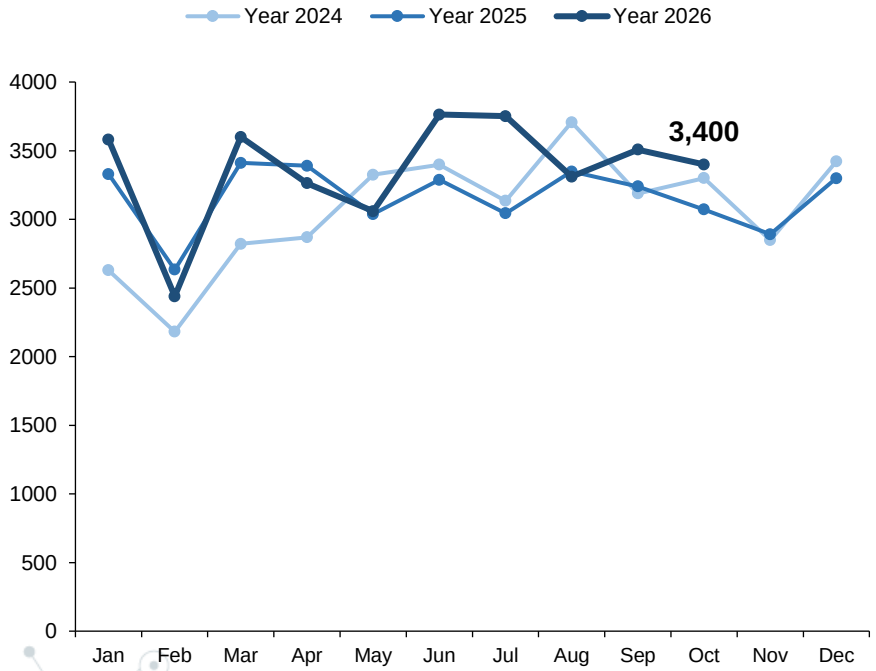


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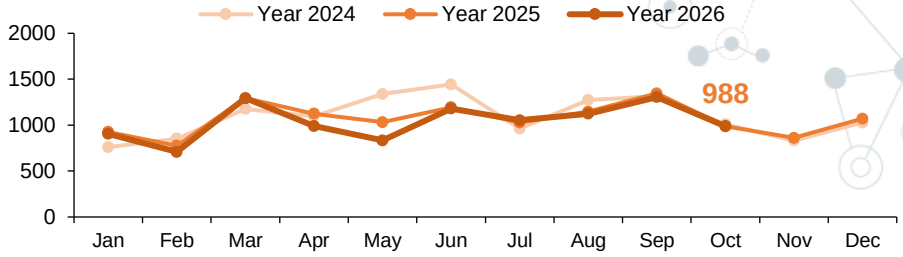
Sales Revenue – Monthly

Unit: NT$1 million

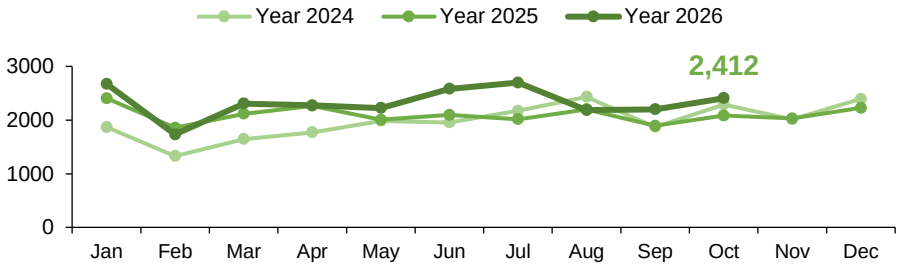
The Group



Fabric



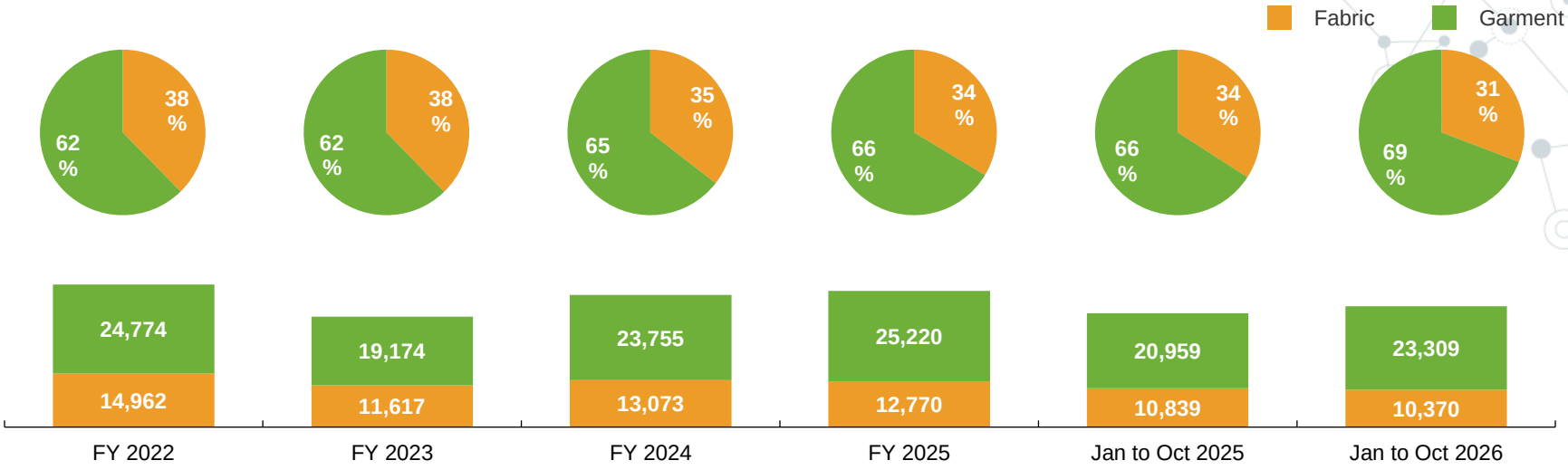
Garment

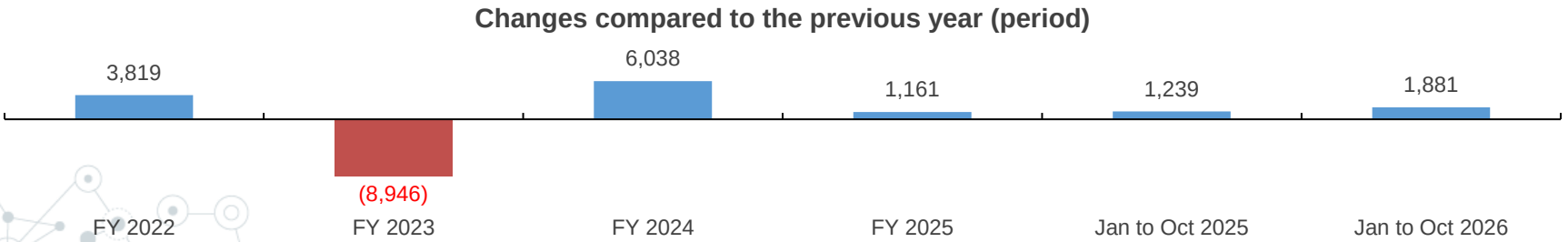


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Sales Revenue Composition

Unit: NT$1 million



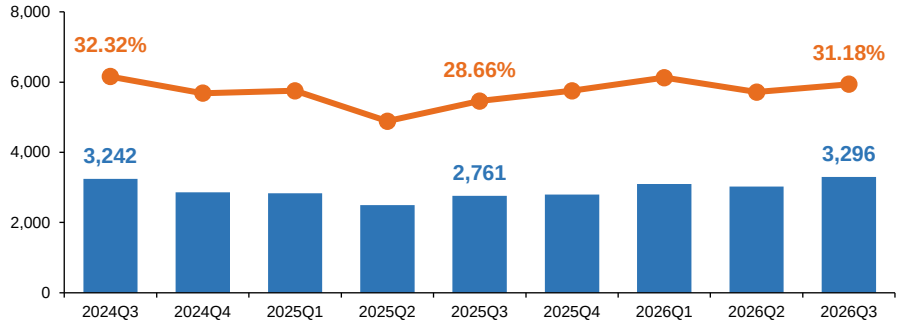


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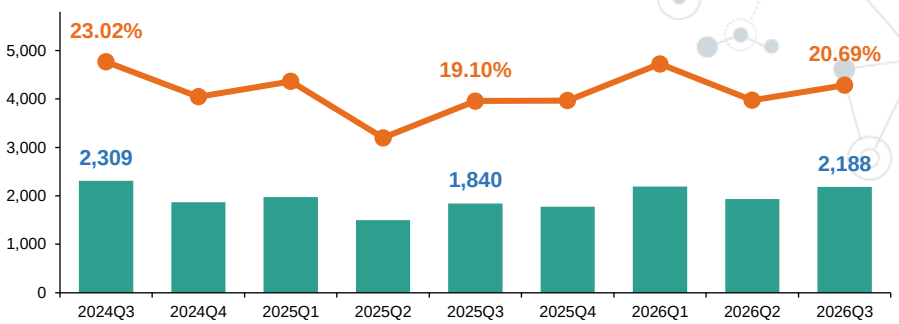
Analysis of Profitability Ratios

Unit: NT$ million; EPS in NT$

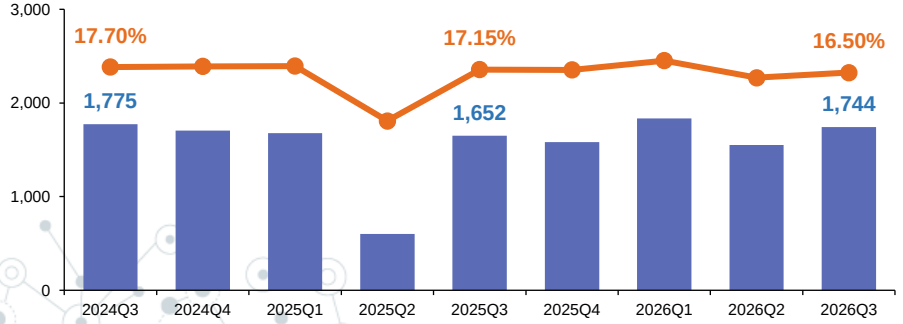
Operating gross profit & gross margin



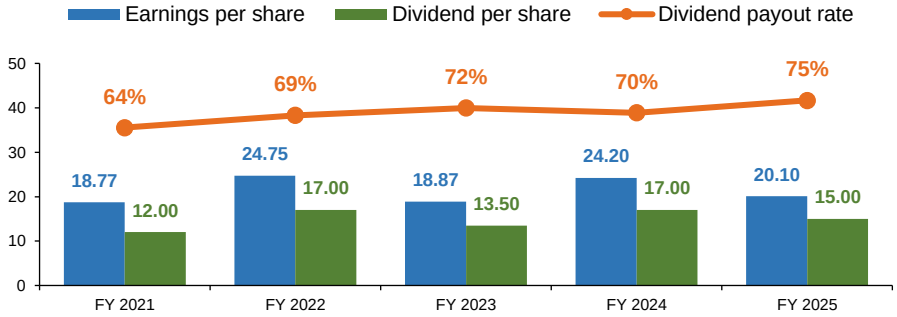
Operating Net Profit & Net Profit Margin



Net profit after tax & net profit margin



Earnings Distribution Status (NTD / Dividend Ratio)



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Thank You
Q & A