

Eclat Textile Co., Ltd

2025 Q3 Investor Conference

Nov. 2025



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Company Profile

- Year of establishment **Nov. 28, 1977**
- Capital **US\$ 91,000,000 (TWD\$ 2,744 million)**
- Chairman/CEO **Mr. Shu-Wen Wang**
- Group employee **1,900 employees in Taiwan ; 17,000 employees overseas**
- Status **IPO in Taiwan Stock Market, 2001 (TWSE: 1476)**
- Main products **Provide the vertical integration supply chain including knitting, dyeing, finishing, and garment making. Specialize in functional elastic circular knitting fabrics and garments for performance and sportswear.**

Competitive Advantage

- Global strategy to shorten the lead-time and strengthen competition.
- R&D Technicians attend to the task to provide more than 3,000 new fabrics per year.
- Quick response to produce 400 pieces of sample per day.
- Deeply collaborative development with the first tier international brand and built up a strategy partner relationship with our customers.
- Advantage of production economies of scale and vertical integration.

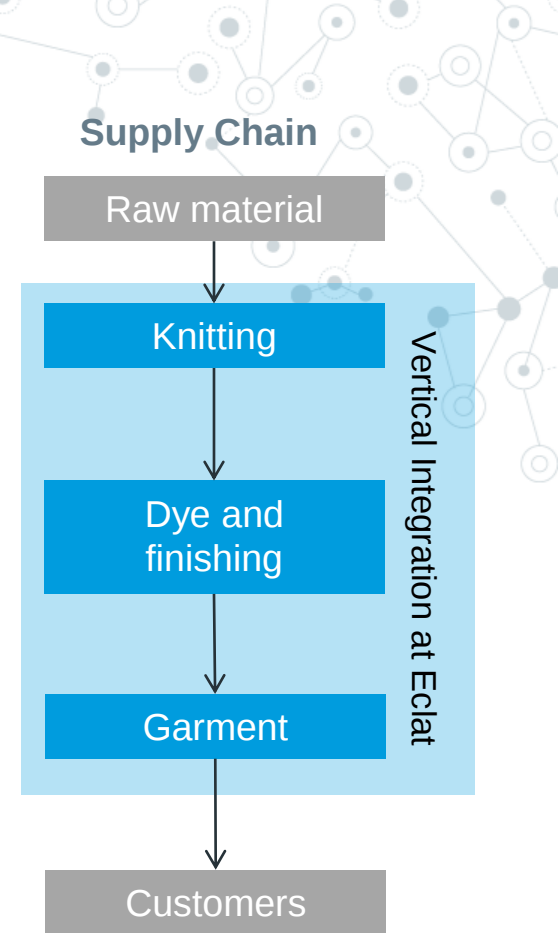
Global Strategy

- Headquarters New Taipei City, Taiwan
- Fabric mill bases Taiwan and Vietnam – Total 2 bases
- Garment factories Vietnam 、Cambodia 、Lesotho 、China and Indonesia – Total 18 factories



Vertical Integration

- **Fabric mill** **Monthly capacity 15,000,000 yards**
Taiwan: **8,000,000** yards/month
Vietnam: **7,000,000** yards/month
- **Garment factories** **Monthly capacity 13,450,000 pieces**
 1. Total monthly capacity 8,400,000 pieces
Vietnam : Eclat Textile Co., Ltd. (Vietnam)
 Colltex Garment Mfy Co., Ltd. (VN).
 E-Top (Vietnam) Co., Ltd.
 Tai-Yuan Garments Co., Ltd.
Indonesia : PT Eclat Textile International
Cambodia : Eclat Textile (Cambodia) Co., Ltd.
 2. Sub-Contractor monthly capacity 5,050,000 pieces



Fabric Products

Eclon® - Developed by Eclat



It feels and looks like natural cotton, also permeable to air and soft. It provides unlimited possibilities for new creations in fashion design, including T-shirts, tight clothes, dresses, aerobic outfits, etc.

Body Care® - Functional series



Moisture Management, Anti-bacterial function, High compression, Lycra sport, Anti-pilling, UV-cut, 3X dry .

X-POLE® - Outdoor series



Thermal control, warm & cool, Water proof & breathable, Lightweight knitting, Wind block knitting, Knitting lamination, Anti-snagging, UV-cut.

Garment Products

Performance

Made with ecofriendly materials, organic & recycle polyester.



Non- sew and welding

Production sites based in both Taiwan and Vietnam.



Athleisure

Multi-function sportswear from gym to street styles.



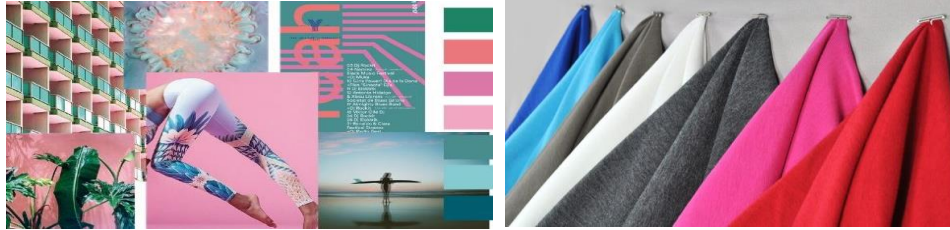
Seamless

Design for comfort.



Customer Collaboration

ODM



1. Design research

2. Fabric development



3. Design sketch for brands

4. End product

Design sketch for yoga



Design sketch for training



Quality Control

Four certified laboratories



Certification



Bluesign

Eclat



ISO 14001



NIKE



ADIDAS

Product Creative Center

The process of P.C.C.



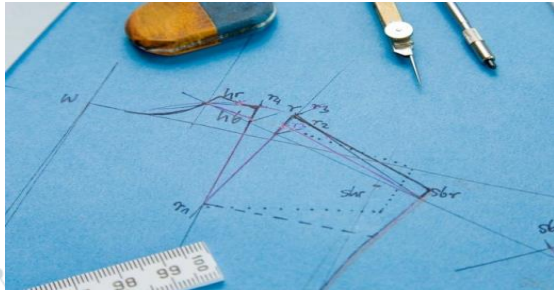
1. Raw material – yarn



2. Fabric development



3. Customized product design



4. Pattern making



5. Sampling - sewing



6. Sampling - quality check

Comprehensive Income – 2025 Q3 vs 2024 Q3

Expressed in Thousands of NTD

	2025 Q3		2024 Q3		Diff.	
	Amount	%	Amount	%	Amount	%
Operating revenue	9,633,426	100.00	10,031,710	100.00	(398,284)	(3.97)
Operating costs	6,872,309	71.34	6,789,505	67.68	82,804	1.22
Gross profit from operations	2,761,117	28.66	3,242,205	32.32	(481,088)	(14.84)
Operating expenses:						
Selling expenses	470,193	4.88	481,575	4.80	(11,382)	(2.36)
Administrative expenses	404,572	4.20	404,123	4.03	449	0.11
Research and development expenses	45,990	0.48	47,176	0.47	(1,186)	(2.51)
Total operating expenses	920,755	9.56	932,874	9.30	(12,119)	(1.30)
Net operating income	1,840,362	19.10	2,309,331	23.02	(468,969)	(20.31)
Non-operating income and expenses:						
Other income	8,042	0.08	7,979	0.08	63	0.79
Other gains and losses, net	219,721	2.28	(99,254)	(0.99)	318,975	321.37
Finance costs	(11,460)	(0.12)	(18,406)	(0.18)	6,946	37.74
Interest income	32,134	0.33	15,433	0.15	16,701	108.22
Subtotal	248,437	2.57	(94,248)	(0.94)	342,685	363.60
Income before income tax	2,088,799	21.67	2,215,083	22.08	(126,284)	(5.70)
Less: Tax expenses	436,416	4.53	439,880	4.38	(3,464)	(0.79)
Profit	1,652,383	17.14	1,775,203	17.70	(122,820)	(6.92)
Earnings per share (in dollars)	6.02		6.47		(0.45)	(6.96)

Comprehensive Income – 2025 Q1-Q3 vs 2024 Q1-Q3

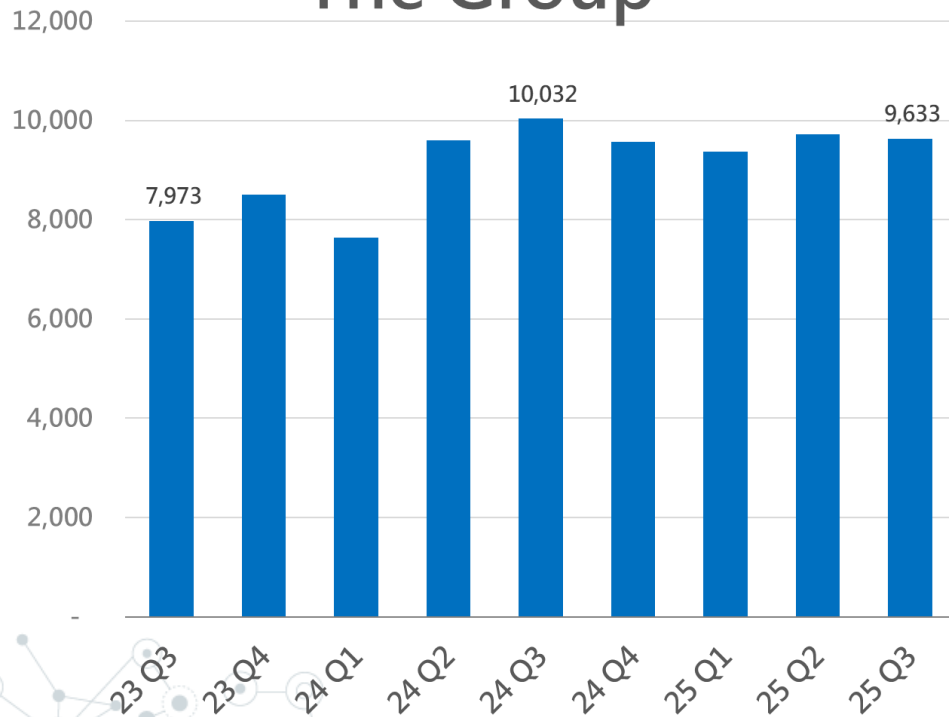
Expressed in Thousands of NTD

	2025 Q1-Q3		2024 Q1-Q3		Diff.	
	Amount	%	Amount	%	Amount	%
Operating revenue	28,725,625	100.00	27,257,625	100.00	1,468,000	5.39
Operating costs	20,640,448	71.85	18,745,280	68.77	1,895,168	10.11
Gross profit from operations	8,085,177	28.15	8,512,345	31.23	(427,168)	(5.02)
Operating expenses:						
Selling expenses	1,394,818	4.86	1,337,673	4.91	57,145	4.27
Administrative expenses	1,242,147	4.32	1,166,305	4.28	75,842	6.50
Research and development expenses	131,536	0.46	122,917	0.45	8,619	7.01
Total operating expenses	2,768,501	9.64	2,626,895	9.64	141,606	5.39
Net operating income	5,316,676	18.51	5,885,450	21.59	(568,774)	(9.66)
Non-operating income and expenses:						
Other income	24,184	0.08	23,306	0.09	878	3.77
Other gains and losses, net	(397,633)	(1.38)	299,103	1.10	(696,736)	(232.94)
Finance costs	(57,657)	(0.20)	(58,313)	(0.21)	656	1.12
Interest income	119,845	0.42	72,197	0.26	47,648	66.00
Subtotal	(311,261)	(1.08)	336,293	1.24	(647,554)	(192.56)
Income before income tax	5,005,415	17.43	6,221,743	22.83	(1,216,328)	(19.55)
Less: Tax expenses	1,072,458	3.73	1,287,724	4.72	(215,266)	(16.72)
Profit	3,932,957	13.70	4,934,019	18.11	(1,001,062)	(20.29)
Earnings per share (in dollars)	14.33		17.98		(3.65)	(20.30)

Sales Revenue – Quarterly

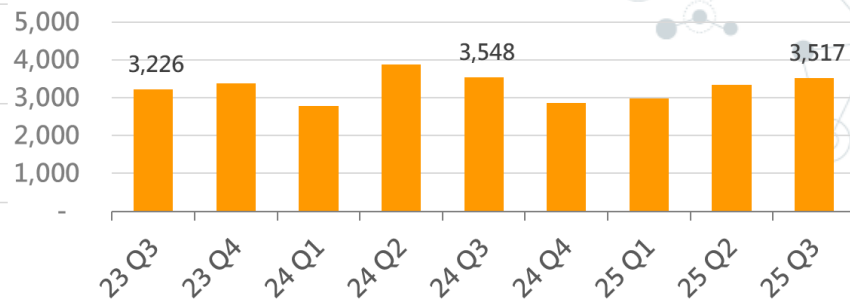
(Unit : NTD/Million)

The Group



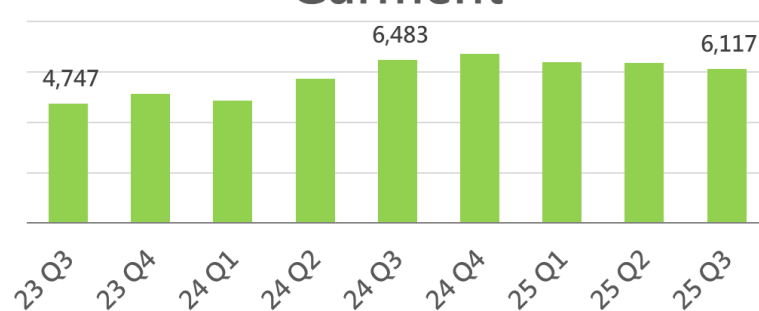
(Unit : NTD/Million)

Fabric



(Unit : NTD/Million)

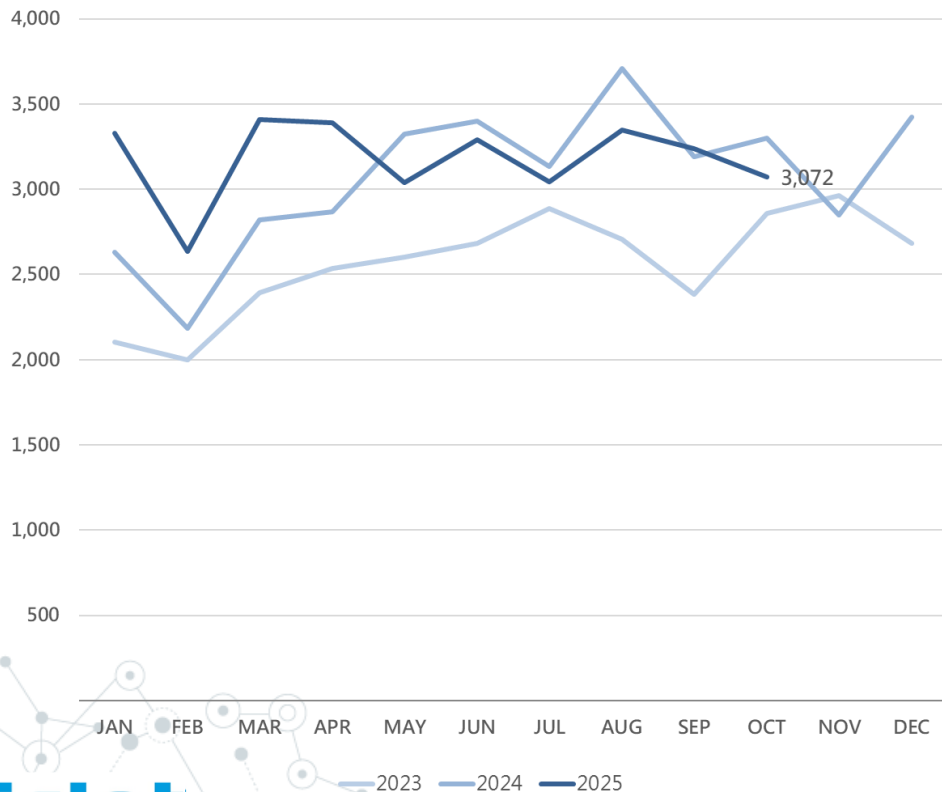
Garment



Sales Revenue – Monthly

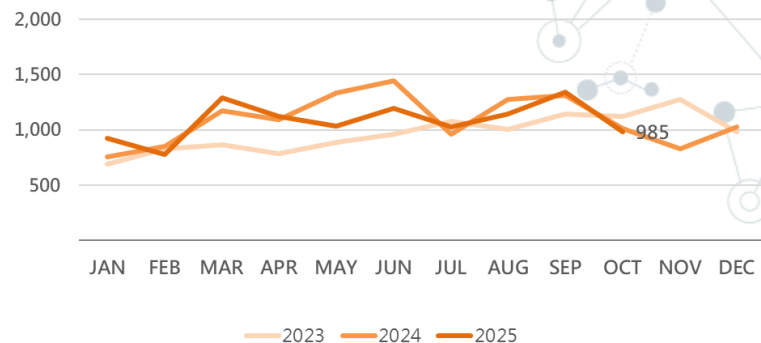
(Unit : NTD/Million)

The Group



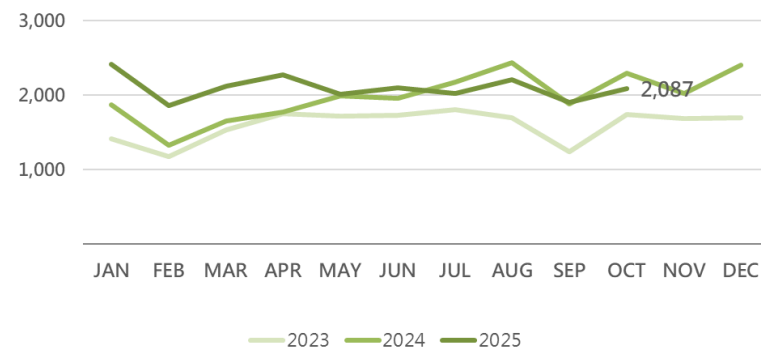
(Unit : NTD/Million)

Fabric



(Unit : NTD/Million)

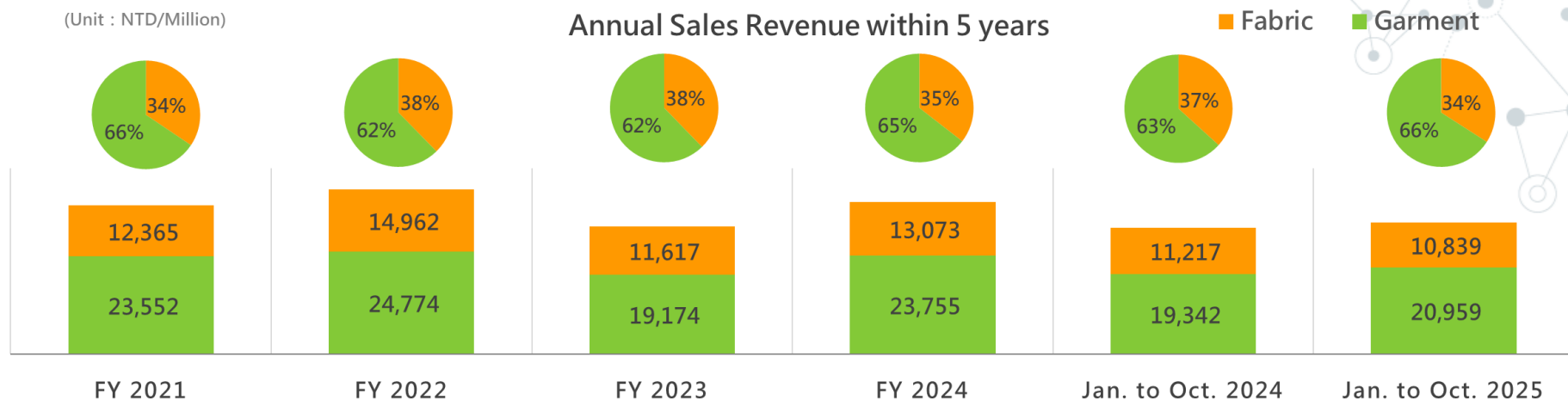
Garment



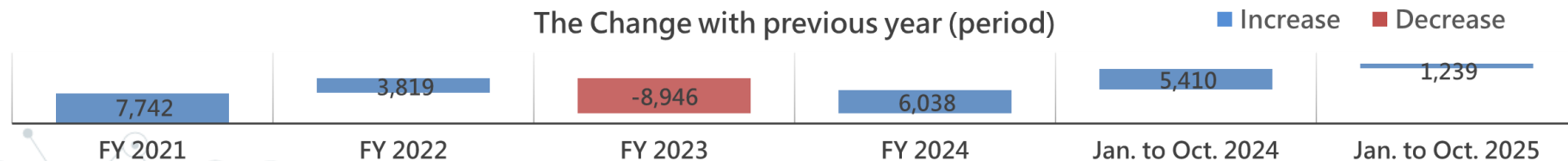
Sales Revenue Composition

(Unit : NTD/Million)

Annual Sales Revenue within 5 years



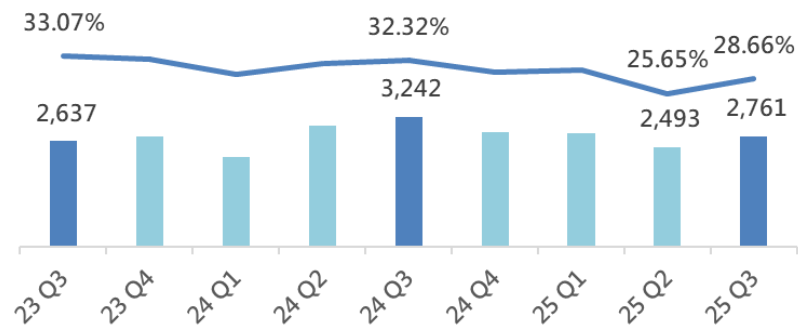
The Change with previous year (period)



Analysis of Profitability Ratios

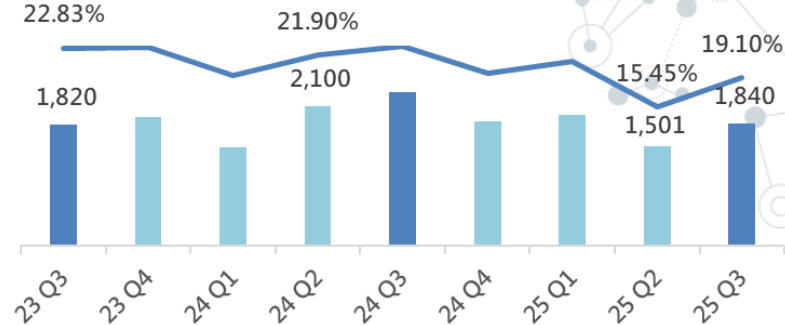
(Unit : NTD/Million)

Gross Profit & Margin



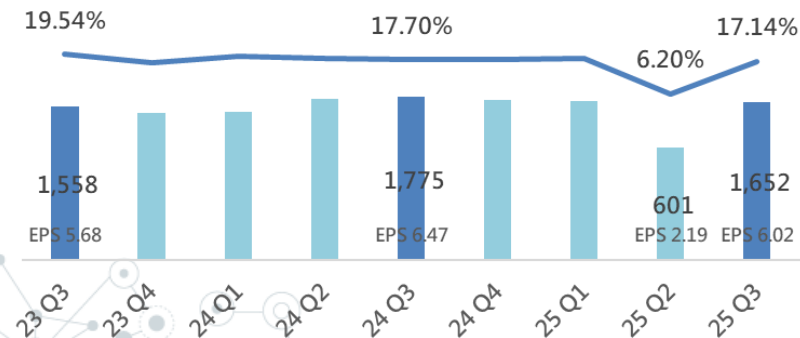
(Unit : NTD/Million)

Operating Income & Margin



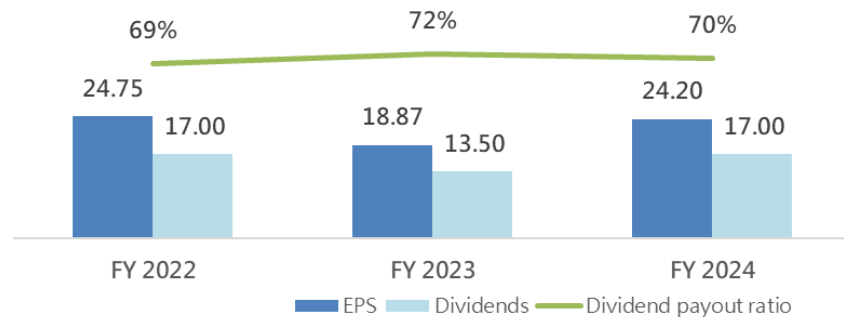
(Unit : NTD/Million)

Net Income, Margin & EPS



(Unit : NTD)

Earnings and Dividends



Thank You
Q & A

