

Eclat Textile Co., Ltd

2025 Q2 Investor Conference

Aug. 2025



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Contents

- **Company Profile**
- **Competitive Advantage**
- **Global Strategy**
- **Main Products**
- **Financial Overview**
- **Q&A**



Company Profile

- Year of establishment **Nov. 28, 1977**
- Capital **US\$ 91,000,000 (TWD\$ 2,744 million)**
- Chairman/CEO **Mr. Shu-Wen Wang**
- Group employee **1,900 employees in Taiwan ; 17,000 employees overseas**
- Status **IPO in Taiwan Stock Market, 2001 (TWSE: 1476)**
- Main products **Provide the vertical integration supply chain including knitting, dyeing, finishing, and garment making. Specialize in functional elastic circular knitting fabrics and garments for performance and sportswear.**

Competitive Advantage

- Global strategy to shorten the lead-time and strengthen competition.
- R&D Technicians attend to the task to provide more than 3,000 new fabrics per year.
- Quick response to produce 150 pieces of sample per day.
- Deeply collaborative development with the first tier international brand and built up a strategy partner relationship with our customers.
- Advantage of production economies of scale and vertical integration.

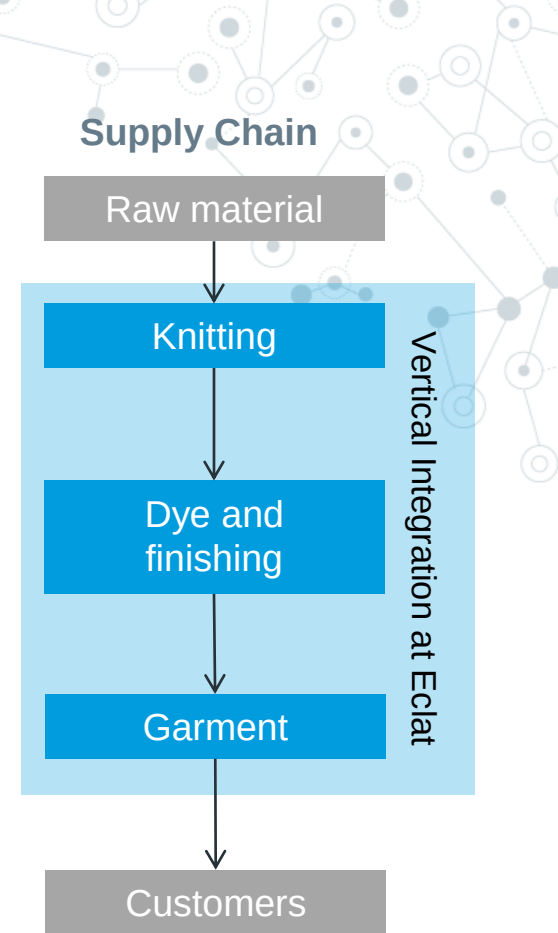
Global Strategy

- Headquarters **New Taipei City, Taiwan**
- Fabric mill bases **Taiwan and Vietnam – Total 2 bases**
- Garment factories **Vietnam 、Cambodia 、Lesotho 、China and Indonesia – Total 18 factories**



Vertical Integration

- **Fabric mill** **Monthly capacity 15,000,000 yards**
Taiwan: **8,000,000** yards/month
Vietnam: **7,000,000** yards/month
- **Garment factories** **Monthly capacity 12,950,000 pieces**
 1. Total monthly capacity 7,900,000 pieces
Vietnam : Eclat Textile Co., Ltd. (Vietnam)
 Colltex Garment Mfy Co., Ltd. (VN).
 E-Top (Vietnam) Co., Ltd.
 Tai-Yuan Garments Co., Ltd.
Indonesia : PT Eclat Textile International
Cambodia : Eclat Textile (Cambodia) Co., Ltd.
 2. Sub-Contractor monthly capacity 5,050,000 pieces



Fabric Products

Eclon® - Developed by Eclat



It feels and looks like natural cotton, also permeable to air and soft. It provides unlimited possibilities for new creations in fashion design, including T-shirts, tight clothes, dresses, aerobic outfits, etc.

Body Care® - Functional series



Moisture Management, Anti-bacterial function, High compression, Lycra sport, Anti-pilling, UV-cut, 3X dry .

X-POLE® - Outdoor series



Thermal control, warm & cool, Water proof & breathable, Lightweight knitting, Wind block knitting, Knitting lamination, Anti-snagging, UV-cut.

Garment Products

Performance

Made with ecofriendly materials, organic & recycle polyester.



Non- sew and welding

Production sites based in both Taiwan and Vietnam.



Athleisure

Multi-function sportswear from gym to street styles.



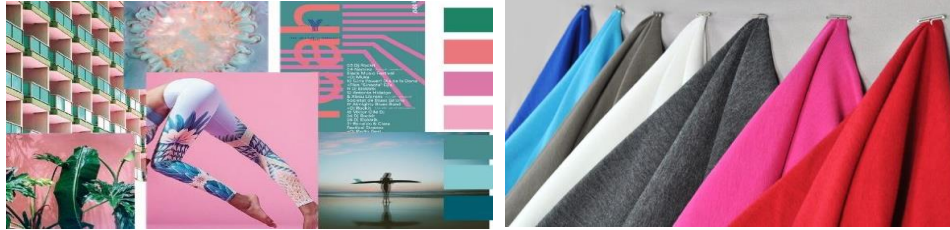
Seamless

Design for comfort.



Customer Collaboration

ODM



1. Design research

2. Fabric development



3. Design sketch for brands

4. End product

Design sketch for yoga



Design sketch for training



Quality Control

Four certified laboratories



Certification



Bluesign

Eclat



ISO 14001



NIKE



ADIDAS

Product Creative Center

The process of P.C.C.



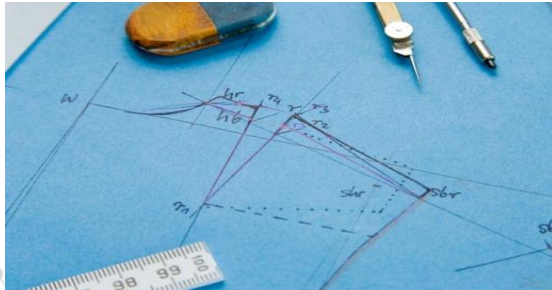
1. Raw material – yarn



2. Fabric development



3. Customized product design



4. Pattern making



5. Sampling - sewing



6. Sampling - quality check

Comprehensive Income – 2025 H1 vs 2024 H1

Expressed in Thousands of NTD

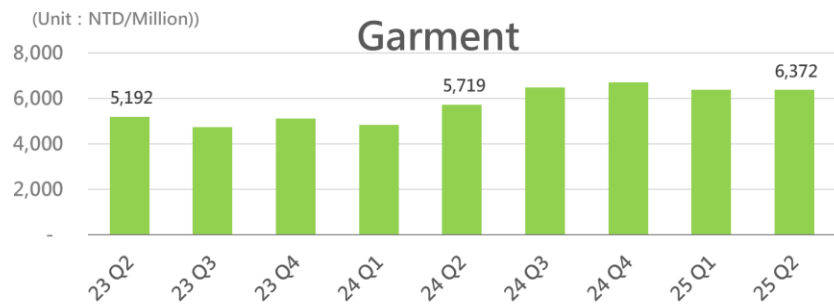
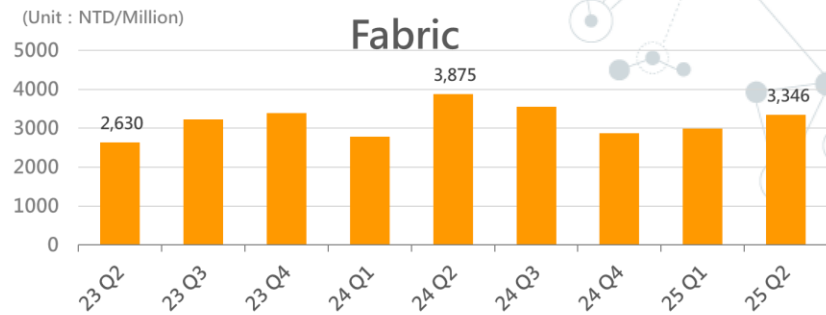
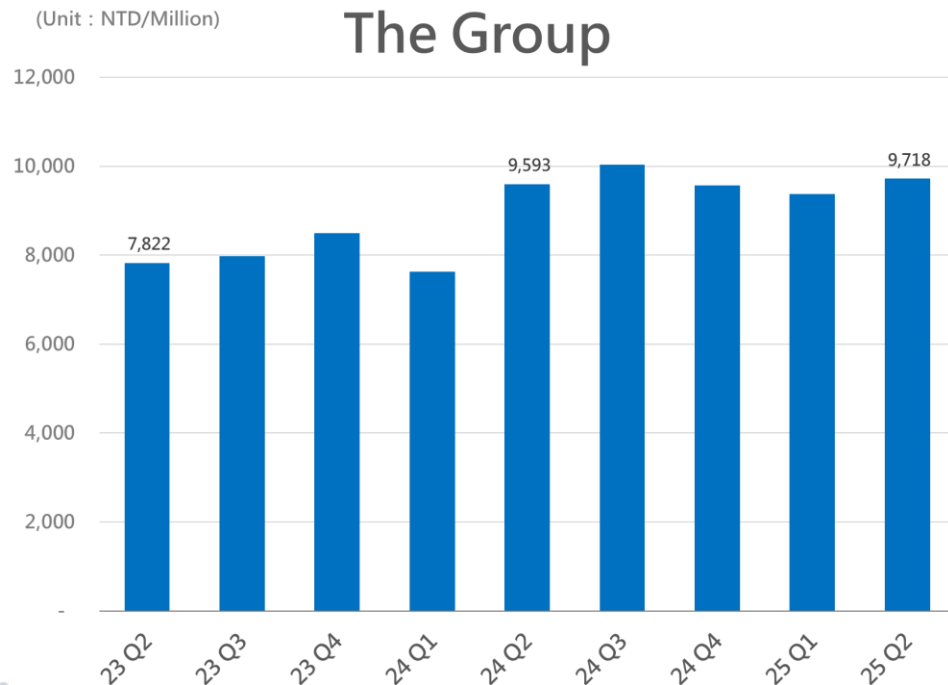
	2025 H1		2024 H1		Diff.	
	Amount	%	Amount	%	Amount	%
Operating revenue	19,092,199	100.00	17,225,915	100.00	1,866,284	10.83
Operating costs	13,768,139	72.11	11,955,775	69.41	1,812,364	15.16
Gross profit from operations	5,324,060	27.89	5,270,140	30.59	53,920	1.02
Operating expenses:						
Selling expenses	924,625	4.84	856,098	4.97	68,527	8.00
Administrative expenses	837,575	4.39	762,182	4.42	75,393	9.89
Research and development expenses	85,546	0.45	75,741	0.44	9,805	12.95
Total operating expenses	1,847,746	9.68	1,694,021	9.83	153,725	9.07
Net operating income	3,476,314	18.21	3,576,119	20.76	(99,805)	(2.79)
Non-operating income and expenses:						
Other income	16,142	0.08	15,327	0.09	815	5.32
Other gains and losses, net	(617,354)	(3.23)	398,357	2.31	(1,015,711)	(254.98)
Finance costs	(46,197)	(0.24)	(39,907)	(0.23)	(6,290)	(15.76)
Interest income	87,711	0.46	56,764	0.33	30,947	54.52
Subtotal	(559,698)	(2.93)	430,541	2.50	(990,239)	(230.00)
Income before income tax	2,916,616	15.28	4,006,660	23.26	(1,090,044)	(27.21)
Less: Tax expenses	636,042	3.33	847,844	4.92	(211,802)	(24.98)
Profit	2,280,574	11.95	3,158,816	18.34	(878,242)	(27.80)
Earnings per share (in dollars)	8.31		11.51		(3.20)	(27.80)

Comprehensive Income – 2025 Q2 vs 2024 Q2

Expressed in Thousands of NTD

	2025 Q2		2024 Q2		Diff.	
	Amount	%	Amount	%	Amount	%
Operating revenue	9,717,593	100.00	9,593,234	100.00	124,359	1.30
Operating costs	7,224,930	74.35	6,569,733	68.48	655,197	9.97
Gross profit from operations	2,492,663	25.65	3,023,501	31.52	(530,838)	(17.56)
Operating expenses:						
Selling expenses	506,091	5.21	469,487	4.89	36,604	7.80
Administrative expenses	438,662	4.51	414,813	4.32	23,849	5.75
Research and development expenses	46,954	0.48	39,566	0.41	7,388	18.67
Total operating expenses	991,707	10.20	923,866	9.62	67,841	7.34
Net operating income	1,500,956	15.45	2,099,635	21.90	(598,679)	(28.51)
Non-operating income and expenses:						
Other income	8,036	0.08	7,978	0.08	58	0.73
Other gains and losses, net	(724,383)	(7.45)	108,358	1.13	(832,741)	(768.51)
Finance costs	(19,813)	(0.20)	(21,014)	(0.22)	1,201	5.72
Interest income	64,732	0.67	34,454	0.36	30,278	87.88
Subtotal	(671,428)	(6.90)	129,776	1.35	(801,204)	(617.37)
Income before income tax	829,528	8.55	2,229,411	23.25	(1,399,883)	(62.79)
Less: Tax expenses	228,343	2.35	495,873	5.17	(267,530)	(53.95)
Profit	601,185	6.20	1,733,538	18.08	(1,132,353)	(65.32)
Earnings per share (in dollars)	2.19		6.32		(4.13)	(65.35)

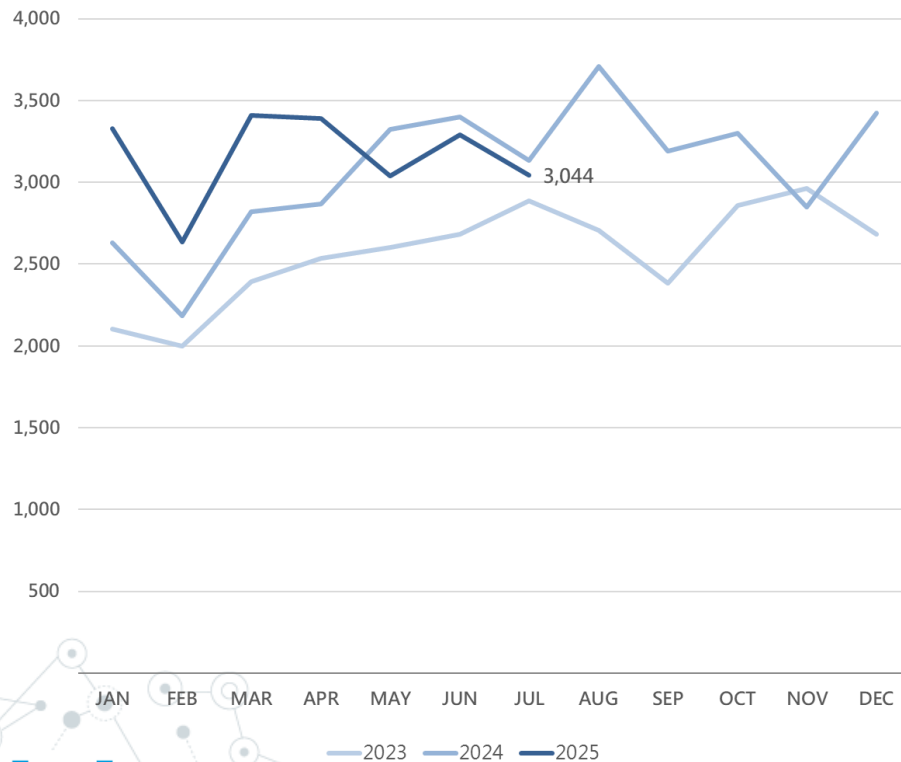
Sales Revenue – Quarterly



Sales Revenue – Monthly

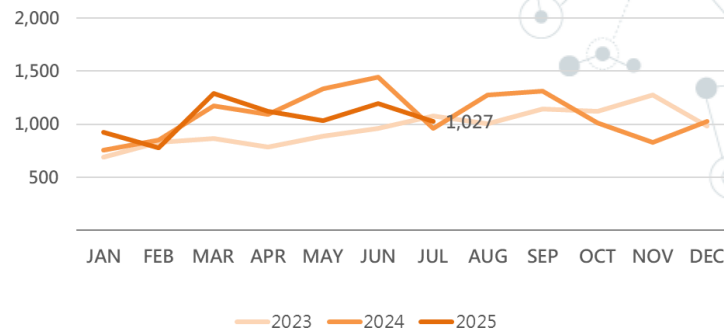
(Unit : NTD/Million)

The Group



(Unit : NTD/Million)

Fabric



(Unit : NTD/Million)

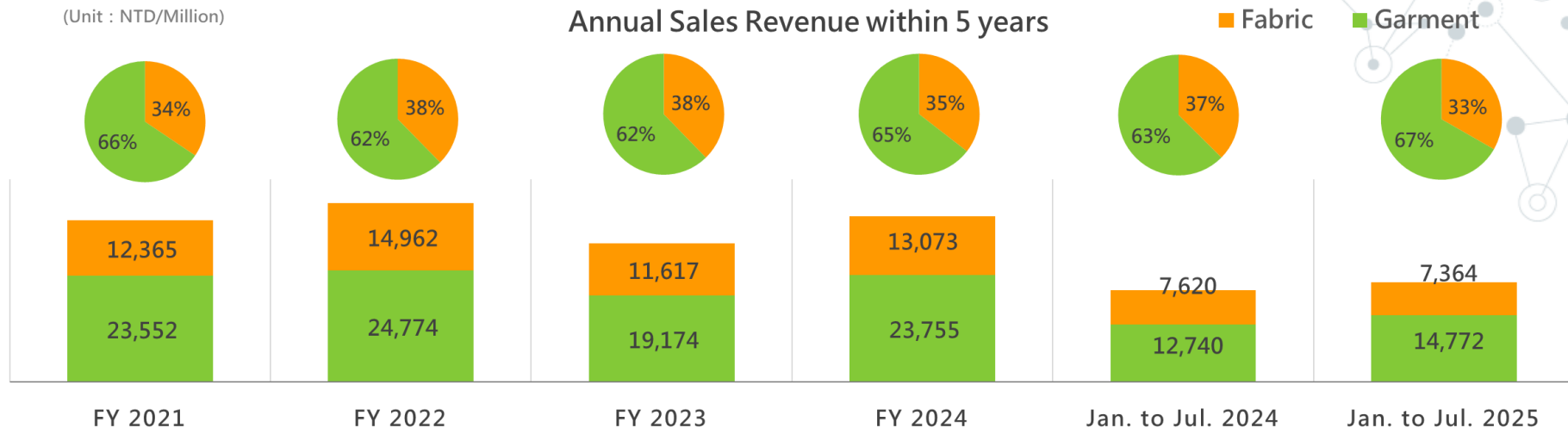
Garment



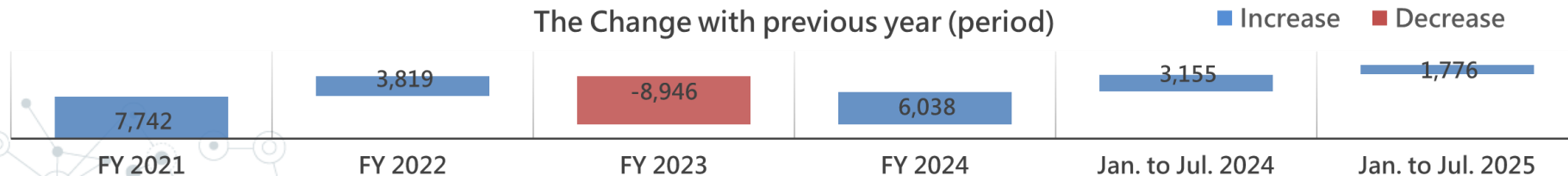
Sales Revenue Composition

(Unit : NTD/Million)

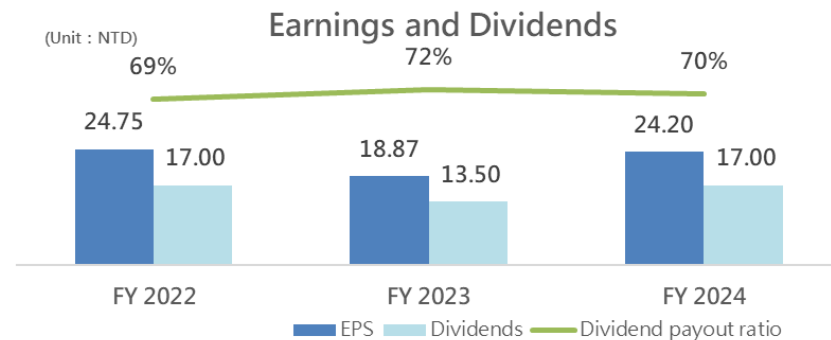
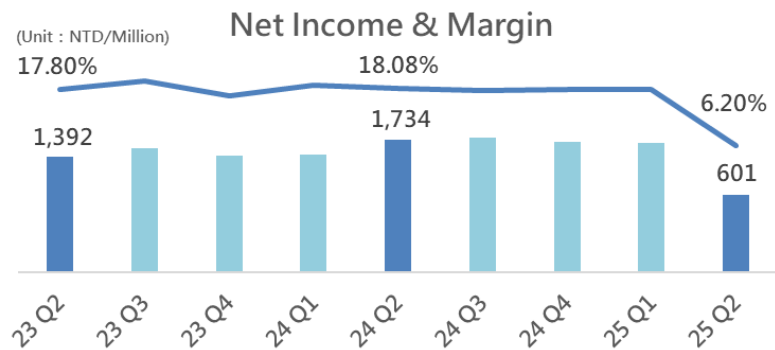
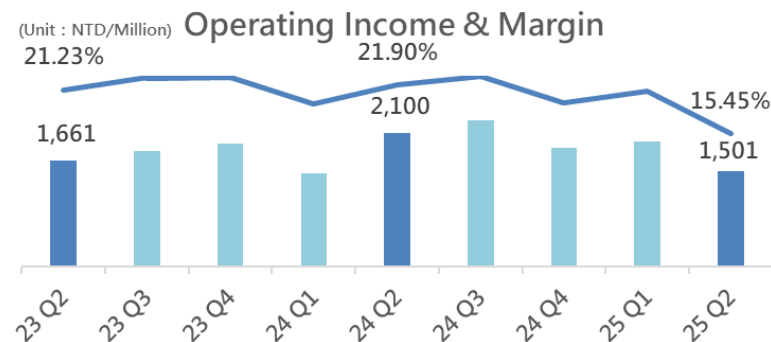
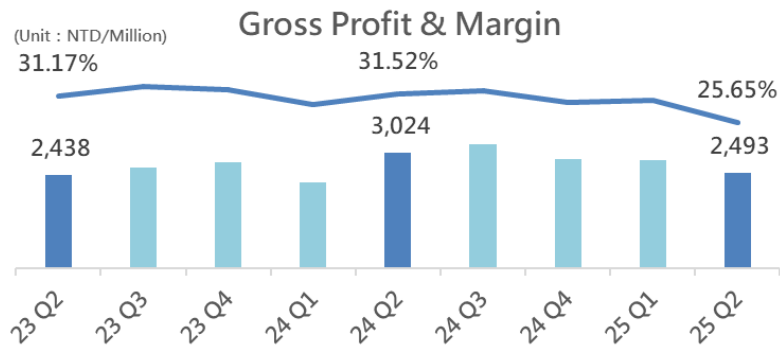
Annual Sales Revenue within 5 years



The Change with previous year (period)



Analysis of Profitability Ratios



Thank You
Q & A

