

Eclat Textile Co., Ltd

2025 Q1 Investor Conference

May. 2025



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Company Profile

- Year of establishment **Nov. 28, 1977**
- Capital **US\$ 91,000,000 (TWD\$ 2,744 million)**
- Chairman/CEO **Mr. Shu-Wen Wang**
- Group employee **1,900 employees in Taiwan ; 17,000 employees overseas**
- Status **IPO in Taiwan Stock Market, 2001 (TWSE: 1476)**
- Main products **Provide the vertical integration supply chain including knitting, dyeing, finishing, and garment making. Specialize in functional elastic circular knitting fabrics and garments for performance and sportswear.**

Competitive Advantage

- Global strategy to shorten the lead-time and strengthen competition.
- R&D Technicians attend to the task to provide more than 3,000 new fabrics per year.
- Quick response to produce 150 pieces of sample per day.
- Deeply collaborative development with the first tier international brand and built up a strategy partner relationship with our customers.
- Advantage of production economies of scale and vertical integration.

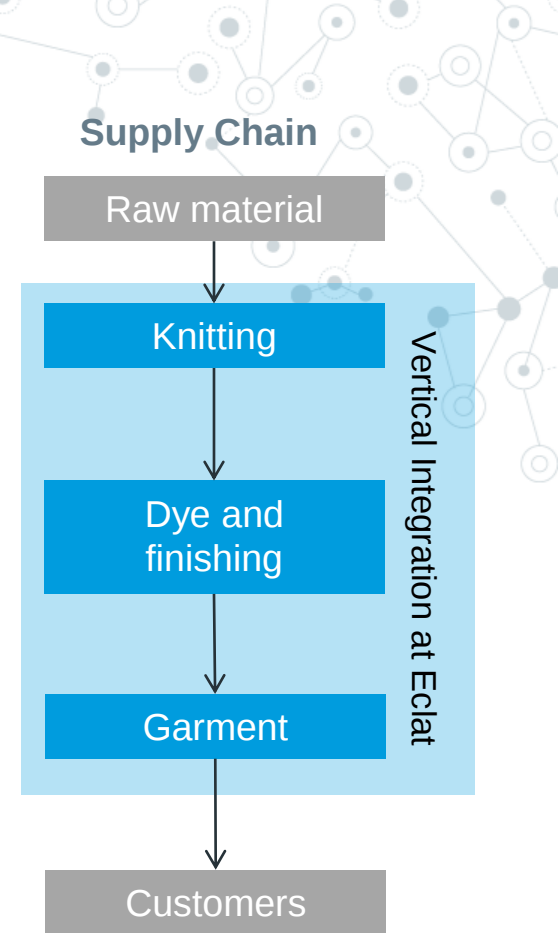
Global Strategy

- Headquarters New Taipei City, Taiwan
- Fabric mill bases Taiwan and Vietnam – Total 2 bases
- Garment factories Vietnam 、Cambodia 、Lesotho 、China and Indonesia – Total 18 factories



Vertical Integration

- **Fabric mill** **Monthly capacity 15,000,000 yards**
Taiwan: 8,000,000 yards/month
Vietnam: 7,000,000 yards/month
- **Garment factories** **Monthly capacity 12,950,000 pieces**
 1. Total monthly capacity 7,900,000 pieces
Vietnam : Eclat Textile Co., Ltd. (Vietnam)
Colltex Garment Mfy Co., Ltd. (VN).
E-Top (Vietnam) Co., Ltd.
Tai-Yuan Garments Co., Ltd.
Indonesia : PT Eclat Textile International
Cambodia : Eclat Textile (Cambodia) Co., Ltd.
 2. Sub-Contractor monthly capacity 5,050,000 pieces



Fabric Products

Eclon® - Developed by Eclat



It feels and looks like natural cotton, also permeable to air and soft. It provides unlimited possibilities for new creations in fashion design, including T-shirts, tight clothes, dresses, aerobic outfits, etc.

Body Care® - Functional series



Moisture Management, Anti-bacterial function, High compression, Lycra sport, Anti-pilling, UV-cut, 3X dry .

X-POLE® - Outdoor series



Thermal control, warm & cool, Water proof & breathable, Lightweight knitting, Wind block knitting, Knitting lamination, Anti-snagging, UV-cut.

Garment Products

Performance

Made with ecofriendly materials, organic & recycle polyester.



Non- sew and welding

Production sites based in both Taiwan and Vietnam.



Athleisure

Multi-function sportswear from gym to street styles.



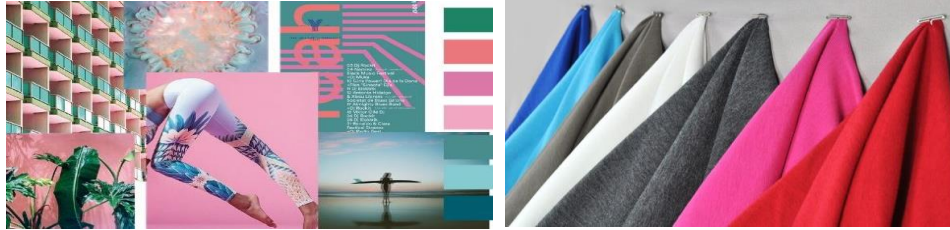
Seamless

Design for comfort.



Customer Collaboration

ODM



1. Design research

2. Fabric development



3. Design sketch for brands

4. End product

Design sketch for yoga



Design sketch for training



Quality Control

Four certified laboratories



Certification



Bluesign

Eclat



ISO 14001



NIKE



ADIDAS

Product Creative Center

The process of P.C.C.



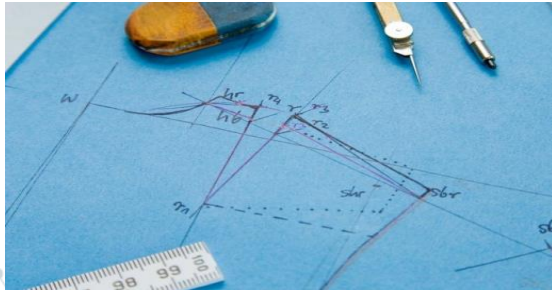
1. Raw material – yarn



2. Fabric development



3. Customized product design



4. Pattern making



5. Sampling - sewing



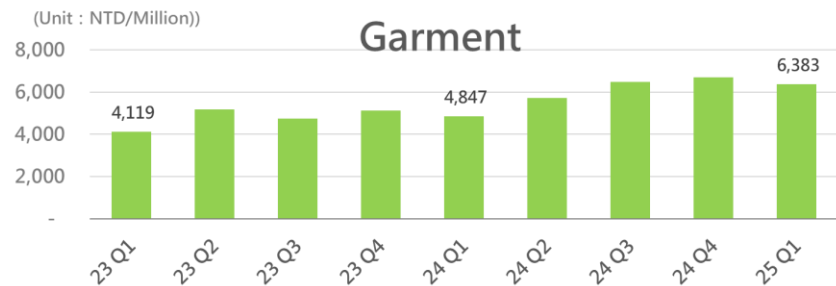
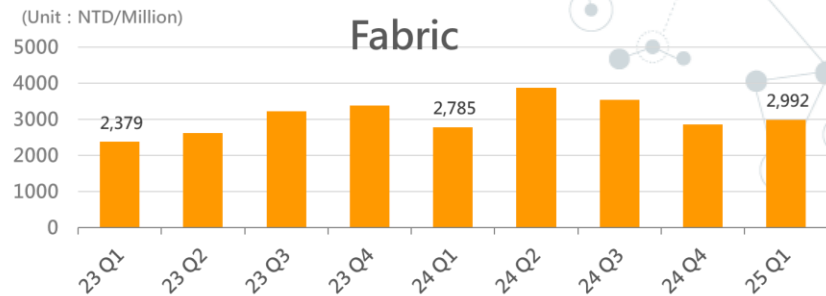
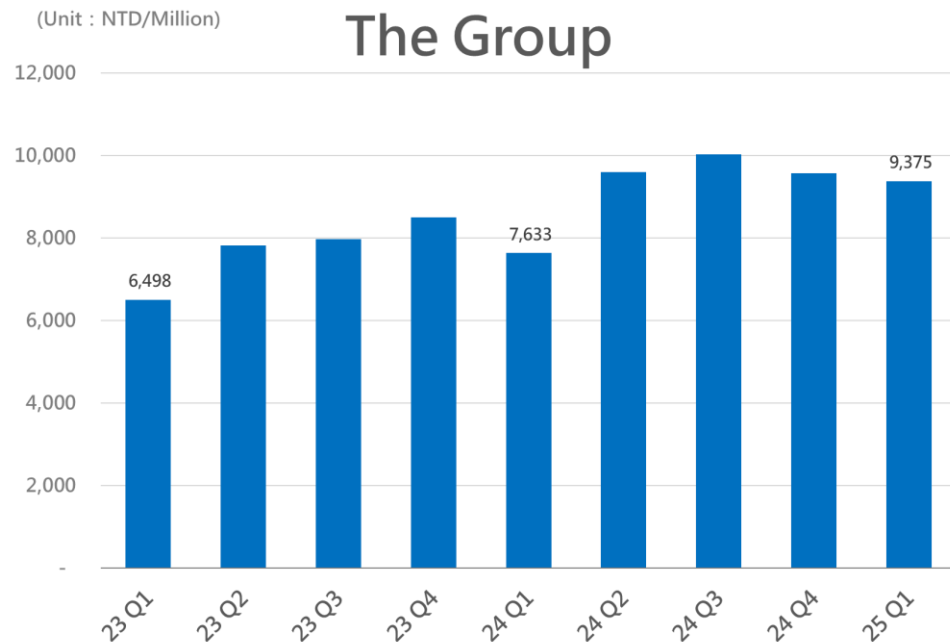
6. Sampling - quality check

Comprehensive Income – 2025 Q1 vs 2024 Q1

Expressed in Thousands of NTD

	2025 Q1		2024 Q1		Diff.	
	Amount	%	Amount	%	Amount	%
Operating revenue	9,374,606	100.00	7,632,681	100.00	1,741,925	22.82
Operating costs	6,543,209	69.80	5,386,042	70.57	1,157,167	21.48
Gross profit from operations	2,831,397	30.20	2,246,639	29.43	584,758	26.03
Operating expenses:						
Selling expenses	418,534	4.46	386,611	5.07	31,923	8.26
Administrative expenses	398,913	4.26	347,369	4.55	51,544	14.84
Research and development expenses	38,592	0.41	36,175	0.47	2,417	6.68
Total operating expenses	856,039	9.13	770,155	10.09	85,884	11.15
Net operating income	1,975,358	21.07	1,476,484	19.34	498,874	33.79
Non-operating income and expenses:						
Other income	8,106	0.09	7,349	0.10	757	10.30
Other gains and losses, net	107,029	1.14	289,999	3.80	(182,970)	(63.09)
Finance costs	(26,384)	(0.28)	(18,893)	(0.25)	(7,491)	(39.65)
Interest income	22,979	0.25	22,310	0.29	669	3.00
Subtotal	111,730	1.20	300,765	3.94	(189,035)	(62.85)
Income before income tax	2,087,088	22.27	1,777,249	23.28	309,839	17.43
Less: Tax expenses	407,699	4.35	351,971	4.61	55,728	15.83
Profit	1,679,389	17.92	1,425,278	18.67	254,111	17.83
Other comprehensive income:						
Exchange differences on translation	76,129	0.81	220,226	2.89	(144,097)	(65.43)
Total comprehensive income	1,755,518	18.73	1,645,504	21.56	110,014	6.69
Earnings per share (in dollars)	6.12		5.19		0.93	17.92

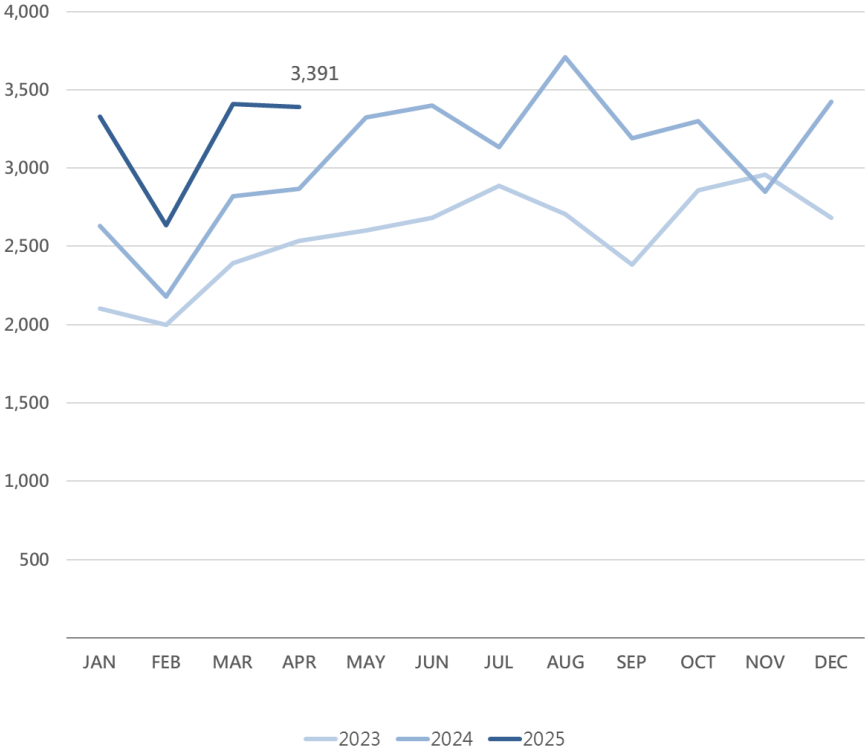
Sales Revenue – Quarterly



Sales Revenue – Monthly

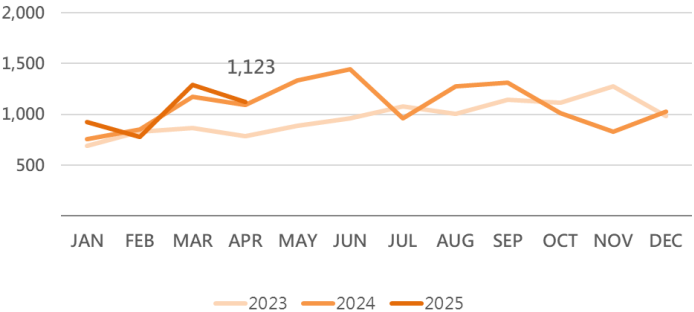
(Unit : NTD/Million)

The Group



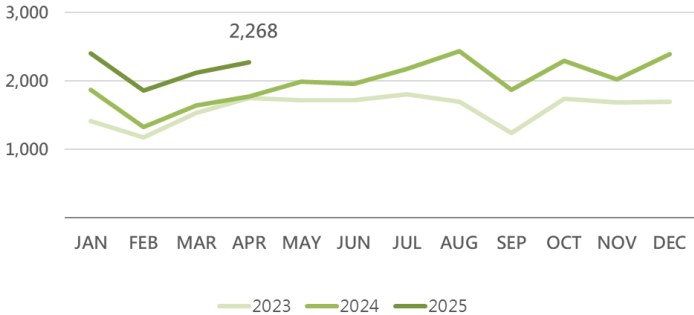
(Unit : NTD/Million)

Fabric



(Unit : NTD/Million)

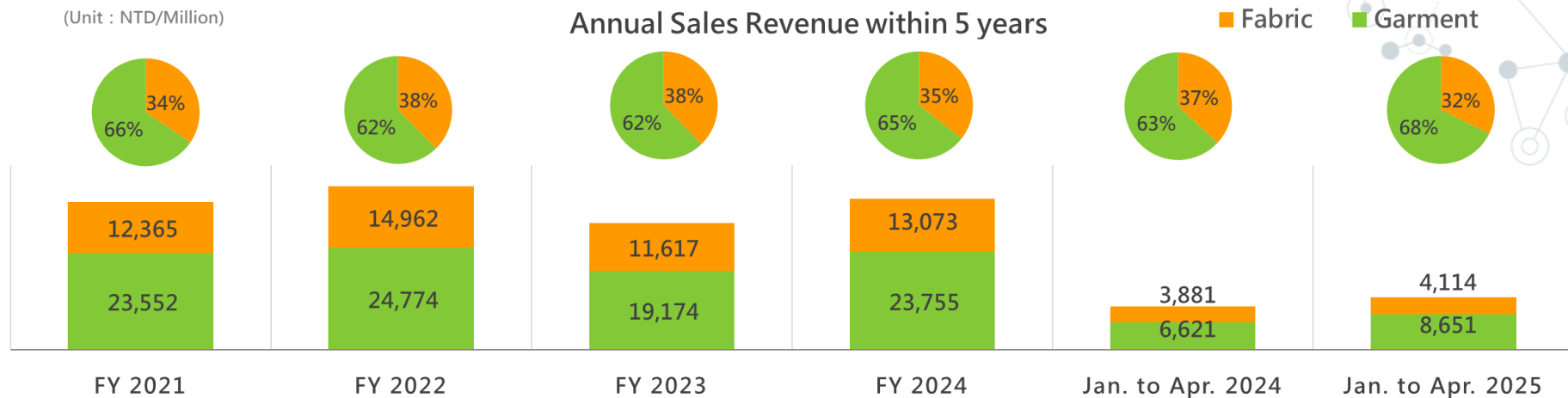
Garment



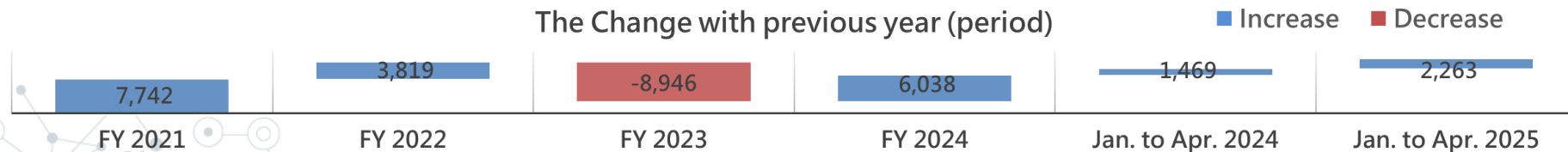
Sales Revenue Composition

(Unit : NTD/Million)

Annual Sales Revenue within 5 years



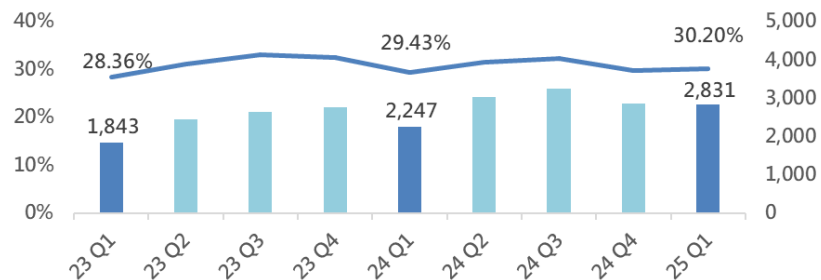
The Change with previous year (period)



Analysis of Profitability Ratios

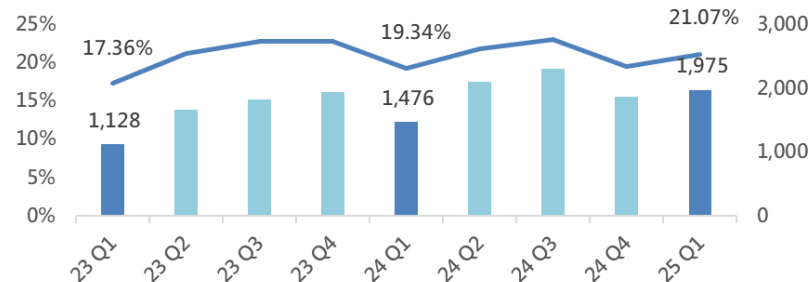
Gross Profit & Margin

(Unit : NTD/Million)



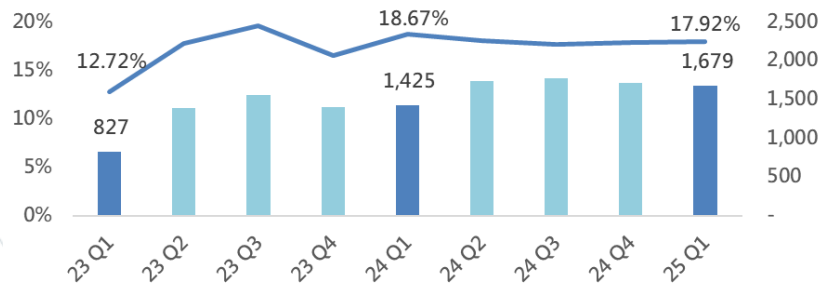
Operating Income & Margin

(Unit : NTD/Million)



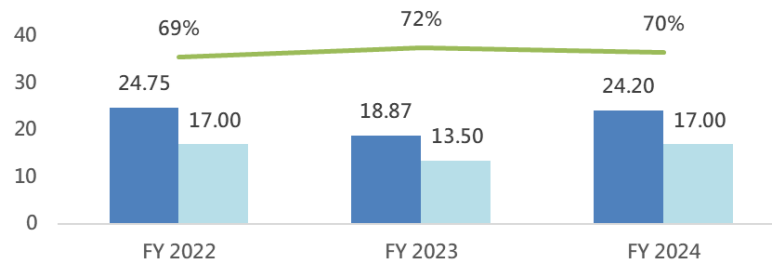
Net Income & Margin

(Unit : NTD/Million)



Earnings and Dividends

(Unit : NTD)



■ EPS ■ Dividends — Dividend payout ratio

Thank You
Q & A

